

## ***Regional Sales Manager - North***

We are recruiting for a Regional Sales Manager for the North.

### **Job Details**

*This is a field based, target driven role.*

- The ideal applicant will have experience in a business-to-business regional sales role
- With a background in selling drinks, coffee or consumables this individual will be responsible for seeking out new independent customers as well as managing an existing portfolio
- Based in the north of the UK, this exciting position will also involve supporting the national account team at site level as required.
- You will be required to be self-motivated and exhibit a professional sales manner whilst looking after a sizeable territory making use of hybrid working patterns
- The successful candidate must be comfortable with the use of technology and a digital CRM system
- Enthusiasm, tenacity and a desire to provide a great customer experience are essential

### **Additional Information**

- This is an opportunity to join a fun, fast paced and innovative family-owned business
- This is a full-time position
- Basic salary negotiable plus OTE + car + mobile
- 24 days holiday (increasing to 28 days with length of service awards) + bank holidays
- Company Sick Pay Scheme
- Pension Scheme

*No recruitment agencies please.*

Please email [recruitment@oranka.co.uk](mailto:recruitment@oranka.co.uk) with your CV

